

## HFA -

### **A Housing Finance Agency for Central-Eastern and South-Eastern Europe**

The construction of owner-occupied flats is recovering in most CEE and SEE countries. Yet, the supply of rental flats is still insufficient, with deficits arising especially for the broad customer group of lower and middle income households. The rental market segment within the housing market fulfils several functions, particularly of a social nature. Markets are considered economically efficient if they provide a supply which is large enough and in accordance with consumer preferences. In CEE countries the supply of financing products for housing construction is evolving rapidly, while SEE countries are still lagging behind. The existent financing products are mainly directed at private house and condominium purchasers. There is a lack of institutional finance for developers, building constructors and cooperatives, which is the main reason for the shortfall in rental housing construction.

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